## Dartmouth Ventures 2015

a day-long conference and contest

## "Entrepreneurial Journeys"

Hanover Inn at Dartmouth College Friday 10 April 2015

7:30 AM	Continental Breakfast Buffet Hayward Room & Pre-function Space (lobby level), Hanover Inn						
		aywaru Koom & Pre-tunctio	n Space (lobby level), Hanover Inn				
7:45 AM	Registration						
	Pick up name tag and program						
	Registration desk, Pre-function Space (lobby level), Hanover Inn						
8:30 AM							
	Welcome, Opening Remarks, and Keynote Speaker						
	Grand Ballroom, Hanover Inn						
	Welcome						
	Trip Davis D'90						
	Executive Director, Dartmouth Office of Entrepreneurship & Technology Transfer						
	Opening Remarks						
	·						
9:00 AM	Keynote Speakers						
	David Brewster T'02		Tim Healy D'91, T'02				
	Co-Founder & President		Co-Founder, CEO & Chairman of the Board				
	EnerNOC, Inc. EnerNOC, Inc.						
10:15 AM	Break						
10.151	(network, grab a snack, select your next session, and find a seat)						
10:15 to	Startup Showcase						
11.45 AIVI	Pre-function Space (lobby level) and Conference Floor (lower level)  Read more about each showcase company on the hall monitors						
10:45 AM	Session 1	Session 2	Session 3	Session 4			
10.107	0000011 1	00001011 2	00000110	00001011 4			
	Early-Stage	Minute to	Research, Innovation, and	Arts and Entrepreneurship			
	Financing	Pitch It	Successful Commercialization	Aits and Entroprendusing			
	West Ballroom	East Ballroom	Hayward Room	Ford/Sayer Room			
				<u> </u>			
	Discussants	Discussants	Discussants	Discussants			
	Liam Donohue T'95  Andrea Reisman Johnson D'91	Tim McAdam D'90 Jeremy Katz D'95	Brenda Herschbach Jarrell Glennis Gold	Confirmations in process			
	Matt Rightmire T'96	Lorie Loeb	Hoyoung Huh D'91	Moderator			
	]		David Delucia D'80	Jeff James			
	Moderator	Moderator					
	Tom Naughton D'89, T'96	Jamie Coughlin	Moderator Tillman Corngress				
			Tillman Gerngross				

11:45 AM	Lunch						
11.43 AW	Two sandwich bars on upper and lower levels						
	THE SUNGHISH BUILD ON APPOIL AND TOYOUR						
	Three Eating Locations						
	1 - Enjoy lunch in the Drake Room (lower level) with Startup Showcase presenters (open seating) 2 - Take your lunch into one of the four lunchtime workshops (see program schedule) 3 - Roam the conference floor and network						
11:45 to	Startup Showcase						
1:30 PM	Pre-function Space (lobby level) and Conference Floor (lower level)  Read more about each showcase company on the hall monitors						
12:30 PM							
	Workshop 1	Workshop 2	Workshop 3	Workshop 4			
	Minimum Viable Product	Startup Operations Boot Camp	Leading Entrepreneurial Organizations	Angel and Crowdfunding			
	West Ballroom	East Ballroom	Hayward Room	Top of the Hop or Ford/Sayer			
				Room			
	Workshop Leader	Workshop Leader	Workshop Leader	Workshop Leader			
	Tom Beecher D'89	Jamie Coughlin	Steve Kahl D'91	Michael Collins D'86			
	Attorney Round Tables						
	From Startup to Incorporation Intellectual Property						
	McFate Room - (Room Capacity 12)		Moosilauke Room - (Room Capacity 12)				
	Mark Stein D'84		Bill Loginov D'85				
1:30 PM	Beverage break						
1:45 PM	Two Fireside Chats						
	Building and Selling a West Coast Web Company		Building a Billion Dollar BioTech Company				
	West Ballroom		East Ballroom				
	Andrea Reisman Johnson D'91  Moderator		Tillman Gerngross  Moderator				
		vis D'90	Hoyoung Huh D'91				
2:45 PM			eak				
2:45 to 4:15 PM	F		Showcase and Conference Floor (lower leve	(اد			
3:15 PM	Session 5	Session 6	Session 7	Session 8			
	VC Simulation Pitch	Decisions Made from the Trenches	Women in Entrepreneurship	Social Ventures			
	West Ballroom	East Ballroom	Hayward Room	Ford/Sayer Room			
	Discussants	Discussants	Discussants	Discussants			
	Jeff Crowe D'78  Presenter	Sam Alexander T'14 Noah Dentzel D'10	Confirmations in process	Rosi Kerr '97 Deb Kemper T'95			
	Tim Dybvig	Kevin Isett TH'11	Moderator	· ·			
	Moderator	Kristine Keheley D'86  Moderator	Maia Josebachvili D'05	Moderator Andrew Samwick			
	Tom Naughton D'89, T'96	Joaquin Villarreal T'08		, marow dumwion			

4:15 PM	Break		
4:45 PM	DV Entrepreneurship Contest - Final Round East Ballroom		
	<b>Host</b> Phil Ferneau D'84, T'96		
	<b>Judges</b> Jeff Blackburn D'91 Maia Josebachvili D'05 Alex Tonelli D'06		
6:00 PM	Closing Mixer Hayward Room and Pre-function Space (lobby level) Cast your vote for People's Choice Award		
6:30 PM	DV15 Contest winners and People's Choice Award Announced Pre-function Space (lobby level)		